

By: Mark Dance
Cabinet Member Economic Development

To: Growth, Environment Development and Communities Cabinet
Committee – 22 January 2015

Subject: Update on RGF Programmes:-

- Escalate (West Kent and parts of East Sussex)
- Expansion East Kent (East Kent and Ashford)
- Tiger (North Kent and Thurrock)

Classification: Unrestricted

Summary

Since November 2011, the Department of Business, Innovation and Skills (BIS) has allocated £55 million to KCC for three schemes:

- Expansion East Kent (£35 million)
- Tiger (£14.5 million)
- Escalate (£5.5 million)

These schemes provide funds for companies with investment plans that will lead to job creation. This report provides an update on the allocation of funds to companies and the monitoring process for all three schemes.

Recommendation

Members of Growth, Economic Development and Communities Cabinet are asked to NOTE progress to date in delivering the three RGF programmes.

1. Summary of RGF Schemes

- 1.1 As of 31st December 2014, KCC has committed £53.9 million across the three RGF schemes. These schemes are expected to create over 5,300 jobs and attract private investment of over £133.8 million. For the majority of companies the loan finance provided is set at 0% interest with a repayment period of between 5 to 7 years. The contractual agreement with BIS also allows the programmes to offer grants and equity investments in exceptional circumstances. All repayment of loans and returns on Equity Investments will be reinvested into future financial support programmes for businesses and companies across Kent, Thurrock and parts of East Sussex.
- 1.2 The Expansion East Kent Programme was launched in December 2012. As of 31st December 2014 KCC has committed £33.9 million to 75 companies within the local authority areas of Ashford, Canterbury, Dover, Shepway and Thanet. Companies from the local authority area of Ashford were invited to apply to the programme in July 2014.

- 1.3 The Tiger Programme for North Kent and Thurrock was launched in March 2013. As of 31st December 2014 KCC has committed £14.5 million to 46 companies within Dartford, Gravesham, Medway, Swale and Thurrock. The programme is no longer open to any new applicants.
- 1.4 The Escalate Programme for West Kent and parts of East Sussex was launched in December 2013. As of 31st December 2014 KCC has committed £5.5 million to 37 companies and the programme is no longer accepting any new applications.

2. Monitoring Procedures

- 2.1 The contractual monitoring arrangements and processes used are as follows:-
- A legally binding contract agreement is issued to the company with details of the monitoring requirements and templates of the monitoring return form.
 - This contract includes clauses that cover defaults on payments, non return of monitoring forms and other clauses specific to the delivery of the milestones and targets as agreed between the company and KCC.
 - The information and data on the companies is recorded on a bespoke Customer Relationship Management (CRM) and Excel Finance system.
 - The Monitoring returns are requested on a quarterly basis as follows: March, June, September and December.
 - On return of the monitoring form each company will be awarded a RAG rating as appropriate. The status is allocated on the all aspects of the loan agreement terms and conditions i.e Job outputs, expenditure against profile, performance to release loan payments and loan repayment requests.
 - In addition to the quarterly monitoring returns BIS request a BIG4 monthly report on each programme at the 1st of each month.
- 2.2 The operational monitoring tasks for the programmes are as follows:-
- 1) An email is sent to the company approximately 10 days prior to the end of the quarter by the Contracts and Monitoring Officer,
 - 2) The monitoring return requests details of performance, evidence of the expenditure, employment contracts and justification of any shortfall on milestones and targets. They are requested to return the monitoring return within 10 working days.
 - 3) Once the return is received it would be checked for compliance against targets and RAG rated according to the level of risk. The rating is based against the complete return and not assessed against individual elements i.e. jobs created, finance data or progress to date.

- 4) Returns would be prioritised for checking if repayments or defrayments of funds were scheduled.
- 5) For any non-returns a chase up email would be sent and a nil return recorded. The company would therefore receive a RED rating.
- 6) Returns are received during the whole quarter period therefore the position on the returns is updated throughout the period.

2.3 The follow up once the RAG rating has been applied consists of the following:-

- 1) Green Status – acknowledgement to company of full return received and no outstanding issues noted.
- 2) Amber Status – acknowledgement to company of partial return and issues noted with the request for improvements for the next quarter monitoring return
- 3) Red Status – RGF Programme Manager alerted to the RED status and agreement reached with the company if appropriate milestones need reviewing via a variation to contract. This would be dependent on the particular issue of concern and whether the company advised if the profile/milestone could be met at the next quarter.

A Red Status is also given if a company does not return the monitoring form as it is a contractual requirement. A chase up email would be sent giving a further 10 days to submit the monitoring return.

2.4 In addition to the monitoring process undertaken on the companies by the RGF programme team a quarterly monitoring check is carried out by the DCLG Monitoring Officer, These Quarterly monitoring meetings are held with the BIS Contract Manager and the DCLG Monitoring Officer. The DCLG Monitoring Officer will select at each visit a number of company files to review against compliance of contract.

Also KCC Internal Audit Team and an external auditor Grant Thornton are commissioned on an annual basis to carry out audits on the compliance of the process and the administration of the schemes. As of September 2014 the KCC programmes are listed as Amber due to the cautious approach KCC have taken on the payment of funds to companies' i.e in the majority of cases funds are released quarterly and not as one total payment.

3. **Delivery of Schemes**

Annex 1 provides full details on the delivery of the **Expansion East Kent programme** including totality of funds awarded per local authority, defrayment of

funds, details on the repayment of funds, targets on the number of jobs created and saved posts and company profiles.

Annex 2 provides full details on the delivery of the **Tiger programme** including totality of funds awarded per local authority, defrayment of funds, details on the repayment of funds, targets on the number of jobs created and saved posts and company profiles.

Annex 3 provides full details on the delivery of the **Escalate programme** including totality of funds awarded per local authority, defrayment of funds, details on the repayment of funds, targets on the number of jobs created and saved posts and company profiles.

4. Recommendation

Members of Growth, Economic Development and Communities Cabinet are asked to NOTE progress to date in delivering the three RGF programmes.

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Annex 1

Expansion East Kent Programme

This annex provides full details of the funding awarded to companies within the East Kent and Ashford area from the Expansion East Kent programme.

1. Funding Awarded

The table shows total funding committed, a breakdown per local authority, number of jobs to be created and private sector investment (matched funding).

Expansion East Kent Scheme	Funds Awarded £m	Private Investment £m	No of Companies	No of jobs to be created	Saved posts	Total no of Jobs created/safeguarded posts
Ashford	0.3	0.2	1	10	8	18
Canterbury	7.9	7.6	19	1,385	68	1,453
Dover	11.4	24.9	20	495	230	725
Shepway	4.7	10.0	20	299	220	519
Thanet	3.6	11.7	15	254	83	337
Total	27.9	54.4	75	2,443	609	3,052

NB: Companies from the local authority of Ashford were unable to apply to the scheme until July 2014.

Within the Expansion East Kent scheme there are two additional programmes and the Investment Advisory Board have agreed to ring fence and commit £6 million to the programmes as follows:

Small Business Boost = £1m
Equity Investment Fund = £5m

The Small Business Boost has currently awarded funding to 14 companies.

Total Funding Committed = £33.9m

2. Defrayment of Funds

Each company applying to the programme will provide a profile for the drawdown of funds. This would be dependent on the needs of the businesses and the companies' plans for growth.

The profile for the defrayment of funds is as follows:-

- | | |
|---|----------|
| (a) Funds defrayed as of December 2014 | = £17.4m |
| (b) Estimated funds to be defrayed March 2015 £35 million | =£8.2m |
| (c) Estimated funds April 2015 through to March 2016 | =£9.4m |

3. Profile for Repayments of Funds

All repayment of loans and returns on Equity Investments will be reinvested into future financial support programmes for businesses and companies.

The table below provides details on the repayment profile due to be repaid by March 2021.

2013/14	2014/15	2015/16	2016/17	2017/18	2018/19
£335,294	£927,529 (see below)	£2,629,522	£3,279,072	£3,897,252	£3,034,230

2019/20	2020/21	Total Repayment
£2,619,235	£4,479,705	£21,201,838

There are two loan repayment periods per financial year i.e. September 2014 and March 2015. The estimated amount to be received for the September 2014 period was 776,757.00. The actual amount received as of 30th September 2014 was £773,753.00 which represented an achievement rate of 99.61%.

The remaining funds for the financial year 2014/15 will be received in March 2015.

4. Monitoring Returns

The monitoring returns for the Expansion East Kent programme for the period of September 2014 period have resulted in 55% being allocated Green status (performance fully met as per loan agreement) or Amber status (slight slippage but in the main delivery of job outputs as per loan agreement) are as follows:

No of companies awarded investment	No of companies in monitoring reporting cycle	No of reports received	No of companies in Risk Status Green	No of Companies in Risk Status Amber	No of Companies in Red Risk Status
65	51	33	16 (31%)	12 (24%)	23 (45%)

Companies do not enter the monitoring cycle until contracts have been finalised. Therefore only 51 out of the 65 companies are within the monitoring reporting cycle.

It is important to note there are three categories with the RED status – see table below.

Breakdown of Red Risk Status	Category A Non Payment of Debt	Category B Nil Return of Monitoring Form	Category C Significant shortfall on milestones / targets
No of Companies	3 (5%)	12 (24%)	8 (16%)
Actions to be taken	Formal legal proceedings undertaken	Follow up email	Company under review

The action taken on 23 (45%) companies in Red Status is as follows:

Category A: = 3 Companies have significant issues i.e. failure to repay loan on time – bad debt.

Action taken: All three companies have advised KCC of action taken either voluntary administration or voluntary liquidation. Legal advice sourced on the appropriate action to take and costs of actions.

Category B: = 12 companies - nil return of monitoring form

Action taken: All 12 companies received follow up emails and resulted in 11 monitoring returns still outstanding. The outstanding returns have now been merged with the December 2014 return.

Reasons for non-returns have been – move of premises, administrative errors and loss of paper work, monitoring form placed in junk mail and total overload of work therefore not prioritised.

Category C: = 8 companies - Significant delays in job outputs variation to contracts in hand but not yet finalised with company.

Of the 8 companies under review six companies have agreed to one of the following:-

- additional business support to be provided via High Growth Kent adviser and/or Kent Invicta Chamber of Commerce or other Business Support company;

- the introduction of the use of a non-executive director within the company and increase in the level of communication with RGF Team (monthly or bi-monthly), increase level of communication with Bank Relationship Manager, company and RGF Team;
- the introduction to other RGF supported companies who may be of interest and /or support to the company.

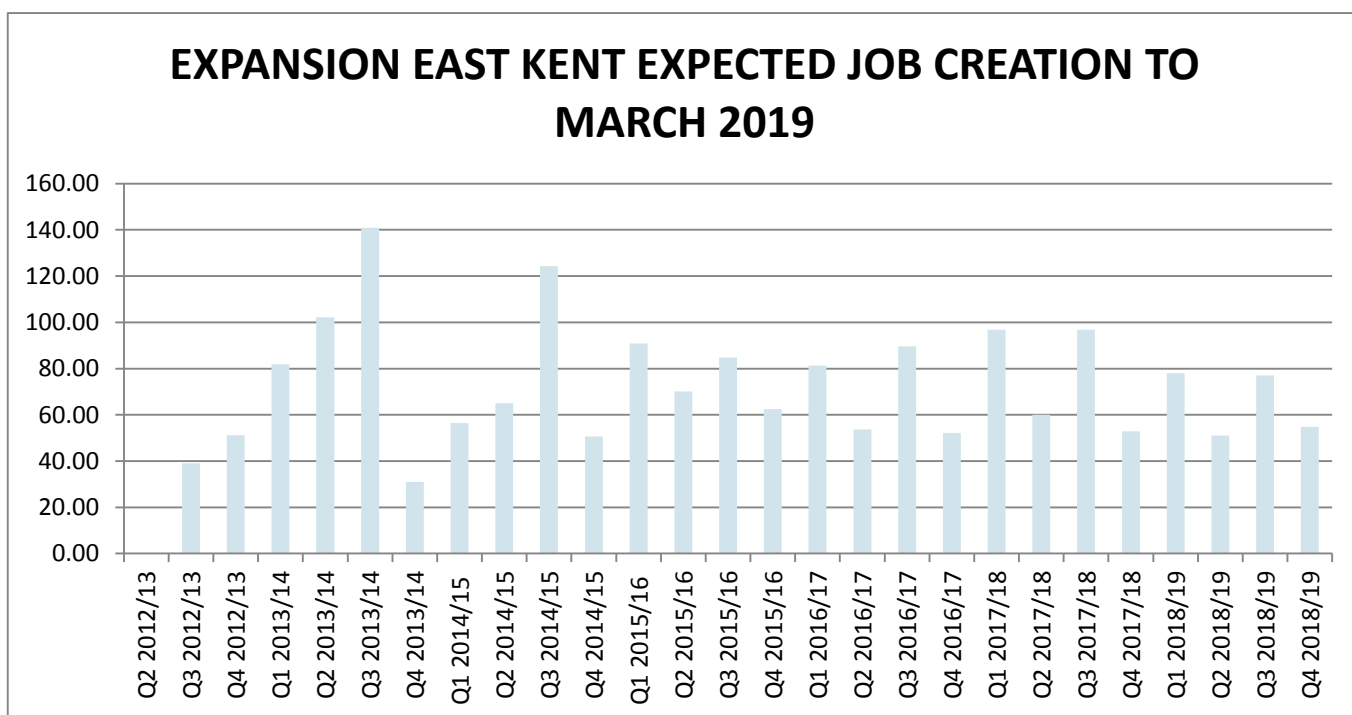
The remaining 2 companies have requested:-

- a variation to contract and a rescheduling of loan repayments.
- non release of further tranche of funding due to lack of private sector investment, Introduction made to Business Support advisor and other investor networks.

The monitoring returns for September 2014 have included evidence i.e. employment contract for the creation of 644 jobs. This figure is profiled to rise to 1,531 jobs by the end of March 2015.

The monitoring returns for the Expansion East Kent programme for the period December 2014 period have yet to be compiled but will be circulated to all members by the end of January 2015.

The following graph provides information of the estimated number of jobs to be created per quarter per year until 2019.



The achievement of job created as of the September 2014 return was 644 jobs.

5. Pen Portraits

The full details of each company who have been awarded funding and been issued with contracts are as follows:-

Canterbury

MiddletonMurray Ltd - Mrs Angela Middleton
(0208 300 6109) - angela@middletonmurray.com
Total ExEK funding approved: £1,021,000.00 Total Jobs: 901.3 (901.3 FTEs)

MiddletonMurray is a recruitment and training company specialising in the training and placing of 16-18 year old young neets as well as unemployed graduates and newly unemployed professionals.

My Deliciously Healthy Kitchen - Mrs Emily Hawkes
(07730-882033) - emshealthykitch@gmail.com
Total ExEK funding approved: £10,000.00 Total Jobs: 5 (5 FTEs)

Offering demonstration led healthy eating cookery lessons with an accompanying website showing the lessons on video so people can cook along at home and have instant access to all the information and recipes taught in the classes. The lessons will be based on easy to learn recipes using fresh, local produce and will include menu planning for budgeting and ideas to eliminate wastage.

Playtime Theatre Company - Mr Nickolas Champion
(01227-266272) - playtime@dircon.co.uk
Total ExEK funding approved: £7,000.00 Total Jobs: 8 (2.24 FTEs)

To purchase an additional van which would be used to transport equipment (props, scenery, lighting and sound) and personnel to venues. To also purchase IT equipment, concomitant software and additional workstation required for additional sales staff.

Quvium UK Limited - Mr Steven Schmidt
(0781 4678517) - sschmidt@quvium.com
Total ExEK funding approved: £500,000.00 Total Jobs: 28 (24 FTEs)

Quvium is focused on developing unique patient-interactive disease management solutions for people who have poorly controlled respiratory diseases so they may avoid dangerous respiratory disease incidents and costly emergency room and hospital visits and adhere to their treatment plans.

Persica Pharmaceuticals Ltd - Mrs Sarah Guest
(01227 833421) - sguestpersica@icloud.com
Total ExEK funding approved: £150,000.00 Total Jobs: 8 (7.25 FTEs)

Persica is a Biotechnology company that is developing a new drug product to treat patients suffering from Chronic Lower Back Pain for which existing treatments and medicines are often ineffective.

Giram UK Ltd (T/A Q'Straint) - Mr James Broadley
(01227-773035) - JBroadley@qstraint.co.uk
Total ExEK funding approved: £900,000.00 Total Jobs: 44 (43.03 FTEs)

Expansion of company developing, manufacturing and supplying effective wheelchair passenger safety solutions for public and private transportation. Funding to purchase specialised research and development equipment and install this in a new suitable property based in the Canterbury area. This will enable us to carry out our research and development within East Kent.

East Kent Automotive - Mr Kirit Parmar
(07715-050878) - kirit@eastkentautomotive.co.uk
Total ExEK funding approved: £150,000.00 Total Jobs: 14 (13.16 FTEs)

East Kent Automotive will provide prestige independent automotive service and maintenance facility by combining two existing successful companies to offering a combined service centre and panelcraft facility.

FutureNova Limited - Mr Mike Casey
(0207 2564148) - mike.casey@futurenova.com
Total ExEK funding approved: £350,000.00 Total Jobs: 19 (17.13 FTEs)

FutureNova developed a new medical grade case for the iPad called the FlipPad. NHS Pre-orders indicate a demand for 2500 FlipPads/Month for UK with Similar requirements from European healthcare sites. This product will provide a mobile medical solution for clinicians.

CGC Leisure LTD - Miss Aurelia Mattioli
(07941-778057) - info@canterburygymnastics.co.uk
Total ExEK funding approved: £45,000.00 Total Jobs: 18 (7.73 FTEs)

Purchasing of a new venue for a gym and dance studio in Canterbury.

Kent Auto Panels Ltd - Mr Graham Furneaux
(01303-228200) - graham.furneaux@kapmotorgroup.co.uk
Total ExEK funding approved: £200,000.00 Total Jobs: 18 (18 FTEs)

This project is to create a high-tech, all makes vehicle service and repair facility in Canterbury. The business will target cost conscious motorists and will offer 'while-u-wait' services but will also be able to carry out involved work and not just 'fast fit' type of work.

Club Burrito - Ms Ruth Linklater
(07500-905321) - clubburrito@gmail.com
Total ExEK funding approved: £36,766.00 Total Jobs: 11 (6.43 FTEs)

To expand its current chain of Mexican fast food café bars, providing high quality fast food with specialist soft drinks and boutique beers, in an informal and stylish atmosphere.

J & J Systems UK Limited - Ms Jacqueline Offen
(01227 371375) - mail@jjsystems.co.uk
Total ExEK funding approved: £57,500.00 Total Jobs: 4 (3.8 FTEs)

Funding will allow this ICT company to purchase a new industrial unit in Hersden, enabling growth of the business. This will allow the retainment of existing staff and the creation of further employees.

Ancon Technologies Limited - Dr Robert Muir
(0122 7811705) - robert.muir@ancontechologies.com
Total ExEK funding approved: £450,000.00 Total Jobs: 17 (16.07 FTEs)

Ancon has developed a revolutionary proprietary technology called Nanotechnology Molecular Tagging (NMT). NMT offers unprecedented sensitivity and selectivity for the detection and measurement of chemicals and biomarkers of diseases in the air.

Interactive Red - Ms Villy Pereboom
(01227-490220) - villy@interactivered.com
Total ExEK funding approved: £40,000.00 Total Jobs: 15 (14.67 FTEs)

Expansion of this web design and development business to increase both the staff team and to develop greater capabilities to undertake different project areas and provide additional services to customers.

Creabilis Ltd - Mr Alex Leech
(01227-830515) - info@creabilis-sa.com
Total ExEK funding approved: £840,000.00 Total Jobs: 50 (49.67 FTEs)

Creabilis is a clinical stage European biotechnology company developing novel treatments for dermatological and inflammatory diseases.

Shearwater Systems Limited - Miss Jane Conner
(07776-236399) - jane.conner@shearwaterhealthcare.com
Total ExEK funding approved: £1,004,433.12 Total Jobs: 77 (74.76 FTEs)

Shearwater will design and develop innovative software to support a burgeoning need for mobile software applications in healthcare. The company will focus on creating Mobile Health Record (MHR) software applications that allow clinicians to work seamlessly between acute hospital and community care settings including the patients home

Tankerton Arms - Mr Nigel Ranger
(01227-779216) - nranger@hotmail.co.uk
Total ExEK funding approved: £10,000.00 Total Jobs: 7 (3.33 FTEs)

To open a micropub in Tankerton following the success or similar ventures in East Kent. It will serve beers from local microbreweries, local ciders and wine provided by a local wine merchant. It will have no music, hot food or spirits with an emphasis on an atmosphere that encourages good conversation.

UK Mobile Bars Limited - Mr Paul Bishop
(01227-830984) - paul@ukmobilebars.com
Total ExEK funding approved: £32,500.00 Total Jobs: 17 (15.6 FTEs)

Formed in 2009, UK Mobile Bars is a mobile bar hire services for weddings, parties and events. Job creation is required to fulfil the growth opportunity in the current new business pipeline and kick start a 5 year growth plan.

Venomtech Ltd - Mr Steven Trim
(01227-827114) - s.trim@venomtech.co.uk
Total ExEK funding approved: £100,000.00 Total Jobs: 7 (7 FTEs)

Venomtech Ltd is the only commercial venom laboratory in the UK, supplying fractionated snake, scorpion and spider venom arrays to the pharmaceutical industry for drug discovery

Dover

Mylan - Dr David Waite
(01304-626217) - David.Waite@mylan.co.uk
Total ExEK funding approved: £413,000.00 Total Jobs: 80 (80 FTEs)

Mylan have the exclusive worldwide rights to develop, manufacture and sell a generic equivalent to Glaxo Smith Kline Advair which is used to treat asthma and chronic obstructive pulmonary disorder (COPD). As a result, Mylan plans to set up a Research & Development Unit of excellence at the Discovery Park in Sandwich focused on respiratory inhalation.

PPR Wipag Ltd - Mr Jonathan Weston
(0130 4219555) - jonathan.weston@pprwipag.com
Total ExEK funding approved: £190,000.00 Total Jobs: 8 (8 FTEs)

PPR Wipag is expanding and investing in to new more efficient plastic recycling machinery and new technologies which will be necessary to increase production and reduce costs per unit.

PurOgenix - Mr Atul Rajani
(0208 878 2684) - atulrajani@dalasbiotech.com
Total ExEK funding approved: £4,800,000.00 Total Jobs: 165 (165 FTEs)

The project entails the set up of a pharmaceutical manufacturing facility in Kent.

Miles and Barr (Dover) Limited - Mr Peter Hickson
(01843-570500) - peterhickson@milesandbarr.co.uk
Total ExEK funding approved: £50,000.00 Total Jobs: 7 (7 FTEs)

The aim of the project is to promote young entrepreneurial prospective business owners to start and grow their own business.

Fudge Kitchen Ltd - Mrs Sian Holt
(01303-864400) - Sian@fudgekitchen.co.uk
Total ExEK funding approved: £110,000.00 Total Jobs: 19 (15.03 FTEs)

Company operates retail units which manufacture handmade fudge and sell to the public. To expand the business a new product has been developed with a view to exporting and also selling as wholesaler meaning additional industrial space is required.

EligoChem Limited - Dr Graham Maw
(01304-648406) - graham@eligochem.com
Total ExEK funding approved: £140,000.00 Total Jobs: 12 (10.5 FTEs)

EligoChem designs, synthesis and markets compound libraries with good drug properties that access novel chemical space for use in drug discovery screening. EligoChem have refined a technology to enable rational design and selection of compounds that can display different physical properties in solution and in biological membranes.

Choochoos Nursery - Ms Karla Tabony
(01227-464230) - info@choochoos.co.uk
Total ExEK funding approved: £40,000.00 Total Jobs: 20 (15.26 FTEs)

The company will provide full-day childcare provision for approximately 50 children from birth to five. Choochoos will offer flexible care and education providing exceptional individual teaching experiences of the highest quality in a safe, friendly, well resourced and caring environment.

Cleantec Innovation - Mr Wayne Simpson
(01843-865358) - wayne@cleantecinnovation.com
Total ExEK funding approved: £85,000.00 Total Jobs: 6 (6 FTEs)

Cleantec Innovation is a small manufacturer looking to expand its operations and create employment in the local area

London Fancy Box Co Ltd - Mr Matthew Lawson
(01304-209922) - m.lawson@londonfancybox.co.uk
Total ExEK funding approved: £385,000.00 Total Jobs: 40 (40 FTEs)

Expansion of manufacturing company producing printed packaging boxes. Funding to support investment in new generation manufacturing machinery to allow growth into additional markets to meet growing demand.

Baypoint Club Ltd - Mr Tony Harrison
(01304-613022) - tonyharrison@baypointclub.co.uk
Total ExEK funding approved: £400,000.00 Total Jobs: 44 (37.7 FTEs)

To enhance and expand the ex Pfizer Sports and Social Club to make it accessible to everyone living and working in East Kent regardless of background or socio economic status with the aim of improving their health and well-being

Creative Minds Nursery Ltd - Ms Esme Chilton
(01304-370310) - esme.chilton@future-creative.org
Total ExEK funding approved: £100,000.00 Total Jobs: 14 (13 FTEs)

This nursery will provide high quality care and education, catering for up to 95 children from 3 months to 5 years old. It will offer holistic creative learning in response to the Early Years Foundation stage and equip children with the skills to support all aspects of development.

Genea Biomedx UK Limited - Mr Kim Giliam
(0130 4897410) - kim.giliam@geneabiomedx.com
Total ExEK funding approved: £1,311,000.00 Total Jobs: 40 (40 FTEs)

With over more than 25 years, Genea has built its reputation as a pioneer of fertility treatment backed by in-house research and technology development. The company has recently agreed to lease a building at Discovery Park, where it will start the process of marketing to the Northern Hemisphere and become a distribution centre.

A.C.Wellard & Partners Ltd - Mr Matt Hayes
(0130 4826880) - matt.hayes@acwellard.co.uk
Total ExEK funding approved: £150,000.00 Total Jobs: 54 (52.66 FTEs)

The core business is the wholesale of fresh fruit and vegetable produce. The project is to expand the business by building new warehouse space, updating facilities and allowing the business to consolidate and expand their position in the industry.

AlgaeCytes Limited - Dr Naz Bashir/John Dodd
(01227-469256) - nazbashir@algaecytes.com
Total ExEK funding approved: £500,000.00 Total Jobs: 22 (21 FTEs)

Algaecytes is a private company founded in 2010, commercialising 25 years of algae research by world leading bio-scientists. It is seeking to raise finance to build 2 demonstration units in Sandwich to produce high purity Omega 3 oils from freshwater algae.

Agalimmune Limited - Dr Stephen Shaw
(0203 3978861) - steve.shaw@agalimmune.com
Total ExEK funding approved: £99,995.00 Total Jobs: 4 (4 FTEs)

Agalimmune Ltd is a research and development company investing in novel therapeutics for cancer. Agalimmune wishes to expand its operations by establishing a new R&D laboratory at Discovery Park, Sandwich.

Sandwich Leisure Limited - Mr Alan Smith
(01304-612681) - info@sandwichleisurepark.co.uk
Total ExEK funding approved: £300,000.00 Total Jobs: 25 (20.13 FTEs)

Investment to allow expansion of successful holiday destination, To improve infrastructures of glamping site to make all year round facilities feasible and provision of lodged accommodation.

TRN - The Research Network Ltd - Dr Andrew McElroy

(01304-648406) - andy.mcelroy@trn.net

Total ExEK funding approved: £100,000.00 Total Jobs: 13 (12.33 FTEs)

TRN is a small pharmaceutical research company based in Sandwich. It is proposed to invest in additional business development in China, India, USA and Europe. It is proposing to invest innovative web-based scientific software to support the TRN collaborative drug research model.

Viking Recruitment Ltd - Mr Stuart Jaenicke

(0300-3038393) - stuartj@vikingrecruitment.com

Total ExEK funding approved: £1,300,000.00 Total Jobs: 72 (68.27 FTEs)

To build a world class training facility for the maritime industry due to meet new business demand because of changes in international legislation. Developing a low carbon building with 3 floors of training suites including breakout areas, an environmental pool for survival training, 120 seat International conference facility including a restaurant and bar.

Shepway

Little Oaks Early Years Ltd - Mrs Julie Ready

(01303-850203) - julie.ready@sky.com

Total ExEK funding approved: £135,000.00 Total Jobs: 17 (14.66 FTEs)

Little Oaks Nursery offers quality childcare to children and families of Shepway. The funding will be used to acquire and improve a freehold property in Hawkinge to replace existing leased premises in Folkestone, thus securing 12 jobs and creating 5 new jobs.

Playbox Pre-School and Nursery Ltd - Mrs Sarah Seymour

(01303 273298) - sarah@playbox-daynursery.co.uk

Total ExEK funding approved: £11,000.00 Total Jobs: 12 (10.17 FTEs)

Playbox Nursery is proposing to purchase a modular building which will be located on the school grounds to accommodate the nursery. With this proposal the nursery will have the opportunity to increase its workforce offering further jobs and also increase the number of places offered to two year olds in September 2014.

Hybrid UKT Airconditioning Ltd – Mr Giuliano Ungarelli

((0203-2868191)) - info@hybrid-ukt.co.uk

Total ExEK funding approved: £625,100.00 Total Jobs: 38 (30 FTEs)

.Hybrid UKT AC Ltd is a leader in air technology systems and conditioning units now settled within the UK/Kent from Italy and is looking to expand its manufacturing

capacity and introduce a new line and range of services including flexibility options manufacturing on demand.

Colin and Helen Armstrong - Mr Colin Armstrong
(01233 721919) - helandcol@hotmail.co.uk
Total ExEK funding approved: £50,000.00 Total Jobs: 7 (7 FTEs)

Hythe Veterinary Centre will be a new clinic treating companion animals (dogs, cats, rabbits and other small pets) serving Hythe and the surrounding area.

Chalkhill - Mr Thomas Gamgee
(0754 0741736) - t.gamgee@chalkhillaccountancy.co.uk
Total ExEK funding approved: £30,000.00 Total Jobs: 7 (7 FTEs)

Chalkhill is a small start up accountancy practice supporting start up leisure and tourism and R&D businesses in the East Kent Area.

Elite Flooring Ltd- Mr Terry Marsh
(01303-892405) - terry@elite-flooring-online.com
Total ExEK funding approved: £40,000.00 Total Jobs: 15 (14.67 FTEs)

Elite Flooring is an expanding commercial business working on large scale contracts installing safety flooring, carpets and design flooring. They are looking to expand into the domestic market with a retail outlet, employing 5 new staff to manage that outlet.

H V Wooding Ltd - Mr John Osborne
(01303-264471) - josborne@hvwooding.co.uk
Total ExEK funding approved: £1,100,000.00 Total Jobs: 37 (37 FTEs)

H V Wooding is a medium sized manufacturing business based in Hythe. It is one of the UKs leading manufacturers of precision engineered components and assemblies.

ATEC-3D LTD - Mr Sean Spratley
(01303-891581) - sean.spratley@atec-3d.com
Total ExEK funding approved: £30,000.00 Total Jobs: 7 (6.5 FTEs)

ATEC-3D uses fixed wing and multi-rotor Unmanned Aerial Vehicles (UAVs) to provide cost-effective and reliable aerial solutions across a variety of different industries. Their range of services include: Aerial Mapping, Aerial Surveying, Aerial inspections and Aerial Photography & Video. Funding would enable them to expand their company by setting up a new office, purchasing equipment and employing additional full-time staff.

Axscend Limited - Mr Tim Steer
(01303 842100) - tim.steer@axscend.com
Total ExEK funding approved: £126,000.00 Total Jobs: 9 (9 FTEs)

Axscend Ltd have developed a GPS based tracking and management system for vehicle trailers.

A W Aviation Services Ltd - Mrs Alison Worgan

(01797 364331) - info@awavs.com

Total ExEK funding approved: £80,000.00 Total Jobs: 49 (48.75 FTEs)

A W Aviation Services offers technical record support to the aviation industry. The business operates in a niche market and is expanding. They are currently the only specialist company offering that level of service and expertise in Europe.

Sterlingbuild Limited - Mr Nick West

(01304-219922) - nick@sterlingbuild.co.uk

Total ExEK funding approved: £300,000.00 Total Jobs: 23 (22.2 FTEs)

Sterlingbuild is an online retailer of roof windows and roofing products. Additional warehouse and office space with better facilities is required to move the Company forward and allow growth.

The Lavender Tea Bus - Mr Ian Bubb

(07432 475352) - bubb@thelavenderteabus.info

Total ExEK funding approved: £20,000.00 Total Jobs: 8 (6.34 FTEs)

The Lavender Tea Bus Company wishes to provide a "Unique" outdoor event catering experience. The company intends to use a fleet of historic 1970 former Bedford CF Ice Cream vans, converted to state of the art mobile catering vehicles, to provide a high end, unique and quirky offering.

Triflex Productions Ltd - Mr Mark Bevan

(01303-279700) - mbevan@triflexproductions.com

Total ExEK funding approved: £157,500.00 Total Jobs: 15 (15 FTEs)

This company manufactures flexible packaging supplying major food groups across the UK and Europe. Funding will enable expansion by purchasing new updated machinery.

Thanet

Ramsgate Music Hall - Mr Julian Bigg

(07802-294462) - julesb@fresh-produce.co.uk

Total ExEK funding approved: £40,000.00 Total Jobs: 17 (14.2 FTEs)

Aim to open Ramsgate Music Hall a vibrant and enjoyable music venue. The venue will include a 120 capacity live music venue, a three floor rehearsal space and an attractive bar featuring regular club nights.

Royal Harbour Hotel - Mr James Thomas

(01843-591514) - jamesthomas10@me.com

Total ExEK funding approved: £500,000.00 Total Jobs: 28 (27.75 FTEs)

The hotel sits within adjoining Grade 2 listed buildings in one of Ramsgates premier garden crescents with outstanding views over Ramsgates jewel in the crown, the Royal Harbour. The aim is to increase the present en-suite bedroom stock of 20 rooms by up to 10 extra rooms and to invest in a new 50-seater restaurant on the premises, which will not only cater for hotel residents, but will attract outside loyal customers.

Roof Over Your Head Ltd - Mr Paul Dickinson
(07855-320080) - home@roofoveryourhead.com
Total ExEK funding approved: £25,000.00 Total Jobs: 21 (19.99 FTEs)

The business will provide a low cost solution that connects property buyers and sellers. They aim to become the leading tool for individuals who want to manage their property sale and or purchase.

Field and Stone Ltd (My Seaside Luxury) - Mrs Emma Irvine
(01843-587589) - emma@myseaseluxury.co.uk
Total ExEK funding approved: £350,000.00 Total Jobs: 15 (15 FTEs)

Field and Stone are responsible for the development of Albion House, Ramsgate into a 15 bedroom hotel with bar and function room

East Kent Cartons Ltd - Mr Anand Dani
(01843-600033) - dani@ekcartons.co.uk
Total ExEK funding approved: £450,000.00 Total Jobs: 31 (31 FTEs)

East Kent Cartons is a small family-owned manufacturer of folding cartons. Funding will enable updating of current machinery and relocation to larger premises

Designmap London Limited - Mr Daniel Sutton
(0870 4460256) - daniel.sutton@designmap.co.uk
Total ExEK funding approved: £80,000.00 Total Jobs: 9 (9 FTEs)

Designmap is a multidisciplinary design consultancy specialising in the culture, heritage and tourism sector. They work nationally and internationally on high profile projects.

Big Jelly Studio Ltd - Mr Alastair Harle
(07811-942726) - boxcarstouring@gmail.com
Total ExEK funding approved: £52,500.00 Total Jobs: 13 (10 FTEs)

To open a very high level commercial recording studio attracting international musicians/artists. The space will also be used as a teaching facility catering for all aspects of sound recording and instrumental tuition.

Bumble Beez Ltd - Mrs Sarah Cannon
(07813-240630) - sarah@bumble-beez.co.uk
Total ExEK funding approved: £30,000.00 Total Jobs: 20 (20 FTEs)

Bumble Beez is an iconic Family Entertainment Centre. The aim is to attract families from around Kent including those with disabilities who would not usually be able to access such facilities. They also intend to provide a high quality food and beverage facility.

South East Bottling Limited - Mr Duncan Sambrook
(020-722-80598) - duncan.sambrook@sambrooksbrewery.co.uk
Total ExEK funding approved: £170,000.00 Total Jobs: 10 (8.66 FTEs)

This is a joint venture to start a new contract beer bottling facility in Ramsgate. This new contract bottling facility will bottle beer for brewers in the South East of the UK.

Southeast Retail Ltd - Mr Nick Conington
(07794-336063) - nick@sandshotelmargate.co.uk
Total ExEK funding approved: £500,000.00 Total Jobs: 35 (28.87 FTEs)

Southeast Retail Limited is the property owning company and parent company of the Sands Hotel in Margate. The proposal is to develop a 20-bedroom upscale boutique hotel, together with bar, restaurant and ice cream parlour. The hotel is expected to employ between 25 and 35 staff.

That Nail Place - Ms Sarah Abel
(01303-256305) - thatnailplace@btconnect.com
Total ExEK funding approved: £30,000.00 Total Jobs: 8 (8 FTEs)

Expansion of salon and accredited academy from Folkestone to Thanet. To open a salon where apprentices would be trained on the job in a commercial salon by fully qualified therapists / Assessors. The academy would also be open to other salons in the area to send their apprentices to train with us.

The Cupcake Cafe - Mrs Lisa Hemingway
(01843-231300) - lisa@thecupcake.biz
Total ExEK funding approved: £29,715.00 Total Jobs: 6 (4.86 FTEs)

Expansion of successful cupcake cafe business to allow the business to offer additional services such as outside catering.

Annex 2

Tiger Programme

This annex provides full details of the funding awarded to companies within the North Kent and Thurrock area from the Tiger programme.

1. Funding Awarded

The table shows total funding committed, a breakdown per local authority, number of jobs to be created and private sector investment (matched funding).

Tiger Programme	Funding per Local Authority £ m	Private Investment £ m	No of Companies	No of jobs to be created	Saved Posts	Total number of Jobs
Dartford	1.0	1.3	9	147	50	197
Gravesham	0.9	0.8	5	38	62	100
Medway	4.4	3.0	12	245	166	411
Swale	6.0	18.3	15	300	355	655
Thurrock	1.7	4.9	5	241	79	320

Total Funding Committed	£14.5m	£28.3m	46	971	712	1683
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2. Defrayment of Funds

Each company applying to the programme provides a profile for the drawdown of funds. This drawdown would be dependent on the needs of the businesses and the companies' plans for growth.

The profile for the defrayment of funds is as follows:

(a) Funds defrayed as of December 2014	= £8.8m
(b) Estimated funds to be defrayed March 2015	=£5.7m
(c) Total	=£14.5m

3. Profile for Repayments of Funds

All repayment of loans and returns on Equity Investments will be reinvested into future financial support programmes for businesses and companies.

The table below provides details on the repayment profile. The total amount to be repaid is £13,075,928 as two companies have been awarded equity investments (£1,424,072).

Total Repayment 2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21
£601,160	£2,171,415	£2,437,773	£2,388,343	£2,111,521	£1,617,643	£1,748,073

Repayment 31 December 2014	£143,007	Total Repayment by 2021	£13,075,928
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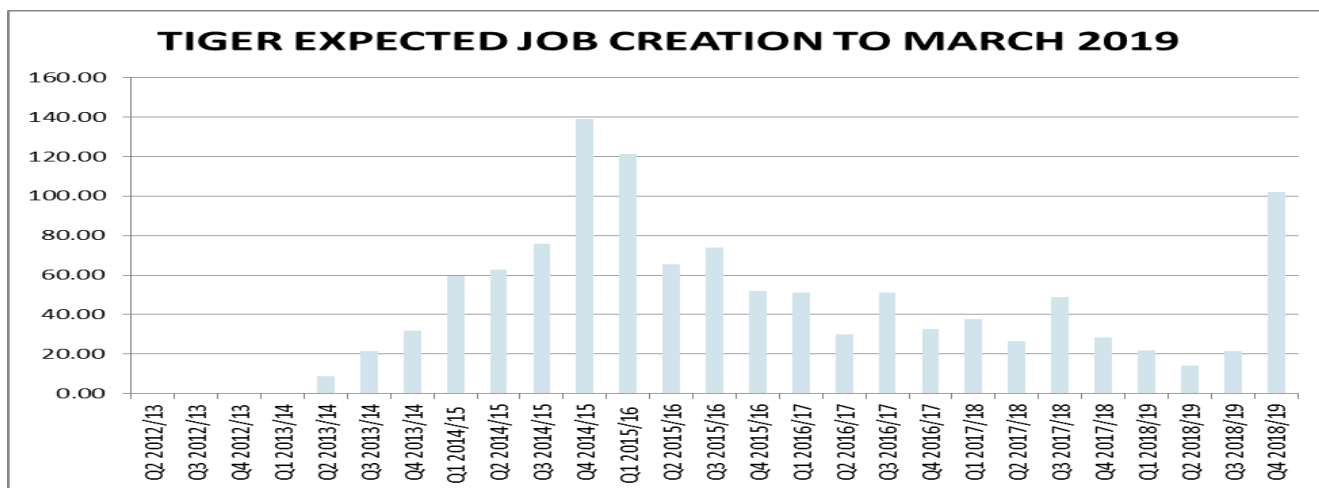
There are two loan repayment periods per financial year i.e. September 2014 and March 2015. The remaining funds for the financial year 2014/15 will be received in March 2015.

4. Monitoring Returns

The monitoring returns for the Tiger programme for the period of December 2014 period have yet to be compiled but will be circulated to all members by the end of January 2015. This will included the RAG ratings of returns for both the September and December 2014 returns

The monitoring returns for September 2014 have included evidence i.e employment contract for the creation of 105 jobs. This figure is estimated to rise to over 200 once the December 2014 returns have been received.

The following graph provides information of the estimated number of jobs to be created per year until 2019.



The achievement of jobs created as of September 2014 return was 105 jobs.

5. Pen Portraits

The full details of each company who have been awarded funding and been issued with contracts are as follows:-

Dartford

**Leisure King Ltd (TIGER Capital Investment Loan) - Mrs Sarah Redpath
(01322 479909) - sarah.redpath@leisureking.biz
Total TIGER funding approved: £25,000.00 Total Jobs: 3 (9.76 FTEs)**

Leisure King operates a successful event equipment hire business and will use the TIGER Funding to develop new products and utilise new premises.

**GCSI Limited (TIGER Capital Investment Loan) - Mr Grenville Clay
(01322 224999) - grenville@gcsilimited.co.uk
Total TIGER funding approved: £195,000.00 Total Jobs: 32 (32 FTEs)**

GCSI Limited is a low carbon installer and Green Deal approved installers for gas/oil boilers/ heating control/ loft & cavity insulation and was one of the first to be approved in Kent.

**Crosswater Limited (TIGER Capital Investment Loan) - Mr Tim Powell
(0845 8738841) - tim.powell@crosswater.co.uk
Total TIGER funding approved: £217,247.00 Total Jobs: 16 (16 FTEs)**

Crosswater Ltd design and supply prestigious and unique bathroom products and have come to TIGER to expand the company's export business.

**GDM Partnership Building Services Consultants Limited (TIGER Capital Investment Loan) - Mr Gary Draper
(0132 2225242) - gary.draper@gdmp.co.uk
Total TIGER funding approved: £300,000.00 Total Jobs: 30 (29.34 FTEs)**

GDM Partnership Building Services Consultants Limited are within the field of Building Services, designing innovative low energy and sustainable solutions for the built environment.

**Astro Communications Ltd (TIGER Capital Investment Loan)- Mr Steve Hodges
(0132 261010) - steve.hodges@astro.co.uk
Total TIGER funding approved: £85,000.00 Total Jobs: 8 (8 FTEs)**

Astro Communications Ltd are a well-established, high quality provider of communications services.

**Feed Me Bottles Ltd (TIGER Innovation and Development Loans) -
Dr Jim Shaikh - (020 8853 9830)**

Total TIGER funding approved: £200,000.00 Total Jobs: 35 (35 FTEs)

Feed Me Bottles manufactures "yoomi" a unique, patent protected self-warming baby bottle that is now available in 15 countries. The TIGER Fund will enable the business to relocate to Medway and increase in size by a factor of 3, safeguarding existing jobs and generating new manufacturing jobs.

**Freelance Diary Ltd (TIGER Young Innovative Enterprise Loans) -
Mr Richard Jeffs - (0794 0734901) - 0794 0734901**

Total TIGER funding approved: £90,000.00 Total Jobs: 5 (5 FTEs)

Freelance Diary is the innovative new network for professionals working in the creative industries. It features the first free diary and invoice service that makes booking freelancers and managing projects easy.

**8point3 Limited (TIGER Young Innovative Enterprise Loans) -
Mr Ashley Bateup - (01322 629750)**

Total TIGER funding approved: £200,000.00 Total Jobs: 75 (72.83 FTEs)

8point3 manufacture and deliver bespoke LED lighting solutions to public and private sector. TIGER funding is required to secure the growth of the company.

The Portable Office Company Limited (TIGER Young Innovative Enterprise Loans) - Mr Peter Melhuish - (0871 716 7945) - 0871 716 7945

Total TIGER funding approved: £165,000.00 Total Jobs: 8 (7 FTEs)

The Portable Office Company is an ICT company which has developed cloud services delivery software.

Gravesham

**W.E. Roberts (Corrugated) Ltd (TIGER Capital Investment Loan) –
Mr Richard Puffette - (01474 574613) - r.puffette@wer.co.uk**

Total TIGER funding approved: £500,000.00 Total Jobs: 80 (80 FTEs)

W.E. Roberts (Corrugated) Ltd manufacture corrugated cardboard. The TIGER Fund will be used to help support the companies improvement programme, achieve company accreditations and grow their manufacturing capacity

**A A Tikare & Associates Dental Surgery (TIGER Capital Investment Loan) –
Dr Akin Tikare - (0147 4534995) - aatikare@yahoo.co.uk**

Total TIGER funding approved: £50,000.00 Total Jobs: 5 (4.5 FTEs)

A A Tikare & Associates Dental Surgery are looking to expand their business by creating two new surgeries.

**Social Advisors Ltd. (TIGER Young Innovative Enterprise Loans) -
Mr Simon Ryan - (0147 4550290)
Total TIGER funding approved: £75,000.00 Total Jobs: 13 (11.01 FTEs)**

Social Advisors is developing a managed service to businesses that enables them to maximise the benefits of social media with the minimum risk to their brand or regulatory obligations.

Swale

**Fabritec Furniture Limited (TIGER Capital Investment Loan) –
Mr Jimmy Callow - (0179 5663938) - jimmyc@fabritecfurniture.com
Total TIGER funding approved: £300,000.00 Total Jobs: 24 (24 FTEs)**

Fabritec Furniture is a leading manufacturer of Office, Residential, Healthcare, and Educational furniture for the commercial market, working with the TIGER fund to invest in new equipment to maximise production and employ additional staff.

**East Kent Recycling Limited (TIGER Capital Investment Loan) –
Mrs Kimberly Campion - (0123 3740174) - khcampion@aol.com
Total TIGER funding approved: £250,000.00 Total Jobs: 34 (34 FTEs)**

East Kent Recycling supply waste management and skip hire in Kent and operate a recycling facility at the Oare Creek, Faversham. The proposal is to expand the recycling centre in order to increase avoidance to landfill, develop new recycling facilities, create new jobs and increase capacity to offer more local businesses facilities to tip waste.

**LMR Gear Tech (TIGER Capital Investment Loan) - Mr David Rungay
(0179 5421040) - dave@lmrgeartech.com
Total TIGER funding approved: £145,000.00 Total Jobs: 11 (11 FTEs)**

LMR Gear Tech's vision is to become the UK's Leading Gear Manufacturing Specialist. They require capital equipment to increase production and quality assurance; as well as to develop an apprenticeship arm to secure long term staff succession.

**Faversham Laundry Limited (TIGER Capital Investment Loan) - Mr Nigel Turner
(01795 532547) - nigel@favershamlaundry.co.uk
Total TIGER funding approved: £400,000.00 Total Jobs: 120 (106.84 FTEs)**

Faversham Laundry Ltd is an independent, family owned business providing commercial linen and work wear services.

**Contracts Engineering Ltd (TIGER Capital Investment Loan) - Mr Troy Barratt
(01795 479 284) - tbarratt@contractsengineering.com
Total TIGER funding approved: £93,537.00 Total Jobs: 35 (35 FTEs)**

Contracts Engineering Ltd (CEL) is a precision engineering manufacturer, specialising in sheet metal fabrication and manufacturing for the General Industrial,

Retail Fittings, Consumer & Office, and Heating, Ventilation & Air Conditioning end markets. CEL manufactures for customers predominantly in the UK, while a large portion of its products are shipped around Europe, as well as to the Middle East, Asia and North America. CEL required TIGER funding to replace the its current CNC turret punching machine.

**E H Nicholls Jnr Ltd (TIGER Capital Investment Loan) - Mr Darren Sherlock
(01795 421777) - darren@nicholls-uk.co.uk
Total TIGER funding approved: £2,499,000.00 Total Jobs: 113 (112.7 FTEs)**

E H Nicholls Jnr Ltd are a road haulage firm that operates throughout the UK and Northern Europe. E H Nicholls Ltd are moving to a new site and TIGER will contribute to funding new buildings on the site.

**Newform Energy Limited (TIGER Capital Investment Loan) -
Mr Anthony Morgan - (0122 7250073) - amorgan@newformenergy.com
Total TIGER funding approved: £410,000.00 Total Jobs: 52 (42.77 FTEs)**

Newform Energy is a high tech innovative company focused on the development of new renewable technologies and is now ready to expand and commercially roll out the technology it has researched and developed.

**Entity Group Limited (TIGER Innovation and Development Loans)
Mr Chris Finlay - (01795 415801)
Total TIGER funding approved: £500,000.00 Total Jobs: 81 (81 FTEs)**

Entity Group Limited applied to the TIGER Fund to transform and grow the company as the enterprise Information Management specialist of choice.

**Gillard Editing (TIGER Innovation and Development Loans)
Mr Andrew Gillard - (01795 858010)
Total TIGER funding approved: £30,000.00 Total Jobs: 3 (2.13 FTEs)**

Gillard Editing offers specialist editing services, optical character recognition, conversion to eBooks, image editing and transcription. The TIGER funding will be used to secure viability, enable further development of various services.

**Brightwater Technology Ltd (TIGER Young Innovative Enterprise Loans)
Mr Alan Lester - (01795 890590)
Total TIGER funding approved: £171,250.00 Total Jobs: 17 (14.67 FTEs)**

Brightwater Technology Ltd intend to develop and manufacture a new water treatment system offering significant performance and environmental benefits over current technology.

TCS Micropumps Ltd (TIGER Young Innovative Enterprise Loans)
Mr Richard Weatherley - (01795 539655)
Total TIGER funding approved: £323,087.00 Total Jobs: 47 (47 FTEs)

TCS Micropumps have developed a unique series of small high efficiency brushless pump systems which are rapidly finding new applications in diverse sectors from aerospace to medical devices. TIGER funding will be used to help facilitate growth.

Claimaday.com Limited (TIGER Young Innovative Enterprise Loans)
Mr Derrick Swain - (01795 229699)
Total TIGER funding approved: £121,213.00 Total Jobs: 46 (46 FTEs)

Claimaday.com Ltd will become the go to website for those planning public events. Tiger funding will assist our training activities, and help in the latter stages of website build and design, thus accelerating our market entry and national coverage of the UK.

Medway

Food Machinery Co Ltd (TIGER Capital Investment Loan) - Mr Mike Wilkinson
(01634 272345) - mike@foodmc.com
Total TIGER funding approved: £197,175.00 Total Jobs: 17 (17 FTEs)

The Food Machinery Co Ltd are specialists in the design, supply, manufacturing, installation and maintenance of Industrial Food processing & packaging machinery to independent and major Blue Chip clients throughout the UK. The TIGER grant is to help fund the development of new offices & development laboratory at our factory in Rochester.

Heat Domestic Limited t/a The Heating Hub and Heat & Home (TIGER Capital Investment Loan) - Mrs Joanne Alsop
(01634 826143) - jo.alsop@heathome.co.uk
Total TIGER funding approved: £40,000.00 Total Jobs: 12 (11.25 FTEs)

The Heating Hub are a specialist, multi-disciplinary heating company qualified to work on domestic and commercial gas, oil, biomass and solar systems. The Heating Hub aim to establish themselves as a centre of excellence in combined fossil fuel and renewable heating through the recruitment and training of more specialist engineers and expansion of their apprenticeship scheme.

Transnordic Ltd (TIGER Capital Investment Loan) Mr Michael Baxter
(01634 252300) - transnordic@aol.com
Total TIGER funding approved: £32,539.00 Total Jobs: 15 (15 FTEs)

Transnordic are a UK hydraulic valve manufacturer. They manufacture mobile hydraulic control valves, diverter and circuit valves with flows up to 300 ltr per minute and pressure up to 320 bar. Providing both technical assistance at pre and post purchase.

Vending Services (se) Ltd (TIGER Capital Investment Loan)
Mr Matthew Schmidt - (01634 290296) - info@vending-services.co.uk
Total TIGER funding approved: £50,000.00 Total Jobs: 15 (12.97 FTEs)

Vending Services Ltd supplies, installs, maintains and stocks a wide range of food and drinks vending machines.

Blackbox Document Solutions Ltd (TIGER Capital Investment Loan)
Mr Colin Griffin - (0845 4532007) - colin@blackbox-solutions.co.uk
Total TIGER funding approved: £100,000.00 Total Jobs: 15 (15 FTEs)

Blackbox Document Solutions supplies digital print, scan and copy networked systems, on a business-to business basis. Blackbox provides all of its document and IT solutions on a range of rental and service support agreements. With offices in London and Rochester, Blackbox is strategically placed to service clients across the South East. Business leaders are always looking at ways to reduce costs and increase productivity, Blackbox has specialist knowledge in this area and has partnered many local business to improve their document workflow and drive down IT and print costs.

Dr. Oats Ltd (TIGER Capital Investment Loan) - Mrs Remona Puri
(01634 319195) - admin@droats.co.uk
Total TIGER funding approved: £100,000.00 Total Jobs: 13 (9.43 FTEs)

Dr. Oats manufactures innovative beverages and is the only company to manufacture and sell fruit & oat beverages in the UK market.

Geku UK Limited (TIGER Capital Investment Loan) - Mr Nigel Richardson
(0163 4863111) - nigel@geku.co.uk
Total TIGER funding approved: £261,200.00 Total Jobs: 20 (20 FTEs)

Geku UK Ltd are a Hi - Tech automation & robotics system manufacturer. The Tiger loan will be used to develop the business, through increasing factory space and providing the opportunity to take on larger and more complex projects.

Puretone Ltd (TIGER Capital Investment Loan) - Mr Gerry Allchorne
(0163 4719427) - gerry@puretone.net
Total TIGER funding approved: £54,929.00 Total Jobs: 8 (8 FTEs)

Puretone Ltd are the last privately owned British designer and manufacturer of hearing instruments in the UK. The TIGER funding will be used to buy updated equipment.

Russell Distillers Ltd (TIGER Capital Investment Loan) - Mr Matthew Russell
matthew.russell@beamsint.com
Total TIGER funding approved: £243,954.00 Total Jobs: 10 (11.34 FTEs)

Russell Distillers Ltd are establishing a Craft Distillery in Medway. This will be Kent's first distillery established to produce Premium Hand Crafted Gin, and Vodka.

Wozair Limited (TIGER Capital Investment Loan) - Mr Simon Collins
(01634 263366) - simon.collins@wozair.com
Total TIGER funding approved: £1,013,250.00 Total Jobs: 178 (178 FTEs)

The company designs and manufactures specialist heating, ventilation and air conditioning equipment and systems for the worldwide oil & gas, nuclear and marine industries

Bates Office Services Ltd (TIGER Capital Investment Loan) - Mr Paul Tucker
(01322 550 167) - Paul.tucker@batesoffice.co.uk
Total TIGER funding approved: £185,215.00 Total Jobs: 39 (38.01 FTEs)

Bates Office Services is a UK wide Office supplies company and require new enlarged premises.

Digital Contact Ltd (TIGER Young Innovative Enterprise Loan/Equity)
Mr Gareth Mann - (0330 313 1001)
Total TIGER funding approved: £1,905,940.00 Total Jobs: 68 (37.67 FTEs)

Digital Contact is an emerging ITC start-up focused on "big data". They aim to become a global provider of big data analytics - generating high-skilled jobs inside the TIGER area to accommodate their technical R&D requirements

Thurrock

Rekola Recycling Limited (TIGER Capital Investment Loan) - Mr Craig Watson
(01375 855884) - rekolarecycling@ymail.com
Total TIGER funding approved: £142,000.00 Total Jobs: 34 (34 FTEs)

TIGER funding is required to undertake the purchase of equipment and machinery and to complete structural projects which will help the company to provide and support their current innovative recycling services.

Ashby & Croft Limited (TIGER Capital Investment Loan) - Mr Michael Anthony
(01708 869600) - michael.anthony@ashbycroft.com
Total TIGER funding approved: £109,700.00 Total Jobs: 21 (21 FTEs)

Ashby & Croft Ltd is expanding its innovative modular building systems (MBS) and the TIGER fund will help create new yard surfaces to expand the operational areas, a new security office and new lighting to provide a more secure and operational site especially during the hours of darkness and poor weather conditions.

Pixelwork Ltd (TIGER Innovation and Development Loans)
Mrs Lucy-Emma Harris - (01375 888150)
Total TIGER funding approved: £22,000.00 Total Jobs: 9 (9 FTEs)

Pixelwork Ltd are a digital communications company with a renowned expertise for developing innovative websites and other marketing assets, that encompass the latest technologies and trends to ensure their clients branding and communications

stand head and shoulders above the competition. Pixelwork Limited want to expand their team to support their innovative thinking and cross platform delivery around content development with community and corporate audiences.

Vortex Exhaust Technology Ltd (TIGER Young Innovative Enterprise Loan/Equity)

Mr Barry Clifford Mead - (01375 372037)

Total TIGER funding approved: £490,000.00 Total Jobs: 52 (51.8 FTEs)

Vortex Exhaust Technology Limited specialise in developing carbon emissions reduction products for diesel and petrol engines - mainly exhaust components. Vortex's patented products that they develop, manufacture and market will reduce carbon emissions and improve miles per gallon over a wide range of diesel or petrol engine applications.

Annex 3

Escalate

This annex provides full details of the funding awarded to companies within the districts of West Kent and three districts of East Sussex from the Escalate programme.

1. Funding Awarded

The table shows total funding committed, a breakdown per local authority, number of jobs to be created and private sector investment (matched funding).

Escalate Programme	Funding per Local Authority £ m	Private Investment £ m	No of Companies	No of Jobs to be created	Saved Posts	Total number of Jobs
Maidstone	2.7	2.9	10	136	94	230
Hastings	0	0	0	0	0	0
Rother	0.1	0.1	1	82	17	99
Sevenoaks	0.6	0.7	6	30	16	46
Tonbridge + Malling	0.8	0.8	8	65	18	83
Tunbridge Wells	1.0	1.3	11	143	10	153
Wealden	0.3	0.3	3	17	7	24

Total Funding Committed	£5.5m	£6.1m	39	473	162	635
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2. Defrayment of Funds

Each company applying to the programme provides a profile for the drawdown of funds. This drawdown would be dependent on the needs of the businesses and the companies' plans for growth.

The profile for the defrayment of funds is as follows:

(a) Funds defrayed as of December 2014	= £1.6m
(b) Estimated funds to be defrayed March 2015	=£3.9m
(c) Total	=£5.5m

3. Profile for Repayments of Funds

All repayment of loans and returns on Equity Investments will be reinvested into future financial support programmes for businesses and companies.

The table below provides details on the repayment profile. The total amount to be repaid is £4,223,261. There is one equity investment and a number of repayment schedules still to be confirmed but once agreed the total repayment profile will be £5,150,000.

2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21
£141,445	£688,301	£895,240	£899,890	£814,394	£528,626	£255,365

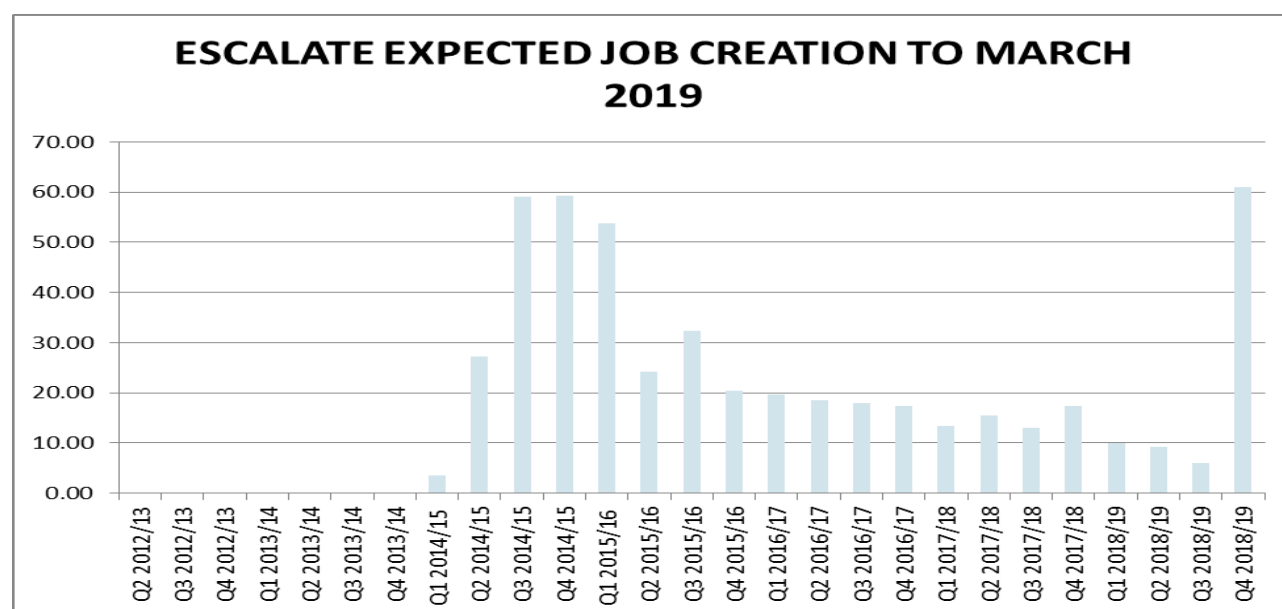
Total Repayment = £4,223,261

4. Monitoring Returns

The monitoring returns for the Escalate programme for the period of December 2014 period have yet to be compiled but will be circulated to all members by the end of January 2015.. This will included the RAG ratings of returns for both the September and December 2014 returns

The first amounts of funding were not awarded to businesses until March 2014. The monitoring returns for September 2014 have included evidence i.e employment contract for the creation of 5 jobs. This figure is estimated to rise to over 130 once the December 2014 returns have been received.

The following graph provides information of the estimated number of jobs to be created per year until 2019.



The achievement of job created as of the September 2014 return was 5 jobs.

5. Pen Portraits

The full details of each company who have been awarded funding and been issued with contracts are as follows:-

Maidstone

ACT Universal Limited - Mr Daniel Peach

(01622-790888) - email: daniel.peach@act-comm.com

Total Escalate funding approved: £50,000 (Total Jobs 12)

ACT Universal Ltd will use the Escalate funding to protect its intellectual property and expand on the staff and premises to allow the growth. Secondly it requires a robust route to market with traditional and internet marketing and sales. Extra staff and training are key to the success and growth of the company, making it stronger for the future.

Absols Ltd - Mrs Paula Wilkinson

(01622 678032) - email: paula@absols.co.uk

Total Escalate funding approved: £45,000 (Total Jobs 5)

Absols Ltd are a computer support company who are using the Escalate funding to help increase new software development and train new engineers.

MEP Ltd - Miss Nikki Greig

(01622-714364) - email: nikki.greig@mep.co.uk

Total Escalate funding approved: £620,000 (Total Jobs 57)

MEP are suppliers of components of the aerospace industry and will use the Escalate funding to upgrade their facilities and buy machinery.

Michelson Diagnostics Limited - Mr Paul Grafham

(020 8308 1695) - email: paul.grafham@vivosight.com

Total Escalate funding Loan /Equity approved £600,000 (Total Jobs 32.34)

Michelson Diagnostics has developed a world-leading, patented, medical imaging scanner (Vivosight), which provides highly detailed sub-surface images of skin.

Recapture Plastics Ltd - Mr Roger Evans

(07595 541846) - email: apuntealto@aol.com

Total Escalate funding approved: £230,000 (Total Jobs 13.83)

Recapture Plastics Ltd is a start up business and will specialise in materials recovery from other processing plants using automated sorting technologies not widely available in the UK.

Select Learning, The Nursery at St Peter's - Mrs Irene Beaumont

(0162 2687878) - email: alison@selectivenetworks.com

Total Escalate funding approved: £260,000 (Total Jobs 22.83)

Select Learning, The Nursery at St Peters is a day care nursery for a maximum of 120 children. Select Learning will use the Escalate Funding to develop an existing building to accommodate up to a further 120 children who are eligible for free to consumer government funded places.

Tunbridge Wells

AnsaCom Limited - Ms Claire Burroughs

(01892 616322) - email: c.burroughs@ansacom.co.uk

Total Escalate funding approved: £20,000 (Total Jobs 14.21)

AnsaCom Ltd will use the Escalate Fund to fund larger premises to house an additional 15 staff over the next 3 years, in addition to a new hosted telephone system, call Scripting system and a cloud based server. This will provide the company with a robust and seamless disaster recovery programme, which will in turn launch AnsaCom Ltd into new market areas and create a need for new staff.

International Controlled Atmosphere Ltd - Mr Antony Drew

(0189 2831719) - email: tonyd@icastorage.com

Total Escalate funding approved: £305,000 (Total Jobs 18)

International Controlled Atmosphere specialises in Controlled Atmosphere and cold storage. The Escalate funding will be used for planned expansion of the manufacturing division in both size and people and a sales and marketing strategy to expand the construction division into other sectors requires additional experienced sales and engineering personnel

Tonbridge & Malling

Dotlmpact Ltd - Ms Amanda Robinson

(01732 525815) - email: amanda@dotlmpact.co.uk

Total Escalate funding approved: £40,000 (Total Jobs 4.5)

Dotlmpact are a digital marketing agency that work primarily with SMEs in Kent to accelerate commercial growth through the effective use of best practice digital practices. The Escalate Fund will be used to aid Dotlmpact Ltd to move to larger offices.

Poyntell Ltd - Mr Graeme Thirkettle

(4415 80892902) - email: gthirkettle@poyntell.com

Total Escalate funding approved: £60,000 (Total Jobs 9)

Poyntell Ltd provides security products and installations for public, private and commercial sectors.

Water Process Solutions Ltd Mr Clive Dean

(0788 9843877) - email: clive.dean@waterprocesssolutions.com

Total Escalate funding approved: £112,215.5 (Total Jobs 17)

Water Process Solutions is a provider of engineered solutions to a wide range of water treatment problems.

Bertie's Wood Fuel Ltd - Mr Peter Tweddell

(01732 850600) - email: peter@bertieswoodfuel.co.uk

Total Escalate funding approved: £61,294 (Total Jobs 2)

Bertie's Wood Fuel Ltd produce and retail kiln dried logs. The Escalate Fund will be used to invest in a new biomass fired furnace.

Contacta Systems Limited - Mr Simon Thomas

(01732 223900) - email: sthomas@contacta.co.uk

Total Escalate funding approved: £350,000 (Total Jobs 24)

Contacta is well established as a leading provider of hearing loop systems which assist people with hearing loss in public places. It has an opportunity for large growth created by demand for these products in new export markets; principally the USA, Australia and other European countries, as well as the home market.

Kent Entertainment Limited - Miss Donna Chatfield

(01424 894313) - email: dchatfield@thehopfarm.co.uk

Total Escalate funding approved: £25,000 (Total Jobs 6)

The Hop Farm is a well-known entertainment venue, which hosts functions (corporate and banqueting) and a variety of events, large and small. Kent Entertainment Ltd would like to refurbish an existing articulated mobile food and drinks unit.

Sevenoaks

BHD Architects LLP - Mr Jeff Haskins

(01732 452200) - email: nicola.somers@bhdarchitects.co.uk

Total Escalate funding approved: £40,000 (Total Jobs 5)

BHD Architects LLP will use the Escalate funding to expand the business and to incorporate new technology that will enable us to compete with increasing requirement for a 3D BIM design strategy

JE Bennett Law Ltd - Mr Tom Beaufoy

(01732 454 983) - email: tom@jebennettlaw.co.uk

Total Escalate funding approved: £70,000 (Total Jobs 6.01)

JE Bennett Law Ltd will use the Escalate Fund to take on a full time Solicitor, a Personal Assistant and a Paralegal. To allow the Senior Partner to drive the business forward developing new opportunities locally in West Kent and building on her London contacts.

Aqumen Freight Management Ltd - Mr Shaun Lord

(01322 664008) - email: shaun.lord@aqumenuk.com

Total Escalate funding approved: £59,000 Total Jobs 6

Aqumen Freight is a professional third party logistics provider offering a comprehensive portfolio of freight-related services. Aqumen Freight is now ready to expand its range of activities but the warehouse is now operating at full capacity and there are a number of new business opportunities for which it needs more undercover space. The Escalate funding will help to achieve these aims.

Rother

Rockhopper Infrastructure Services - Mr Mark Wilson

(07850 332097) - email: mark.wilson@rockhopperservices.com

Total Escalate funding approved: £90,000 (Total Jobs 72)

Rockhopper Infrastructure Services LLP offers a range of services in helping maintain and improve a variety of infrastructures including: highways, recreation parks, public buildings, educational establishments, retail and business parks. The Escalate loan will ensure that Rockhopper Infrastructure Services LLP will quickly grow to be the provider of choice for main contractors, companies and clients in the South East.

Wealden

Acquascience Limited - Dr Edward Clayson

(01825 766191) - email: edward@acquascience.com

Total Escalate funding approved: £200,000 (Total Jobs 10)

AcquaScience manufactures Histology reagents and solvents for Hospitals throughout the UK. Acquascience are expanding into Clinical diagnostics and require six new members of staff to facilitate this.

Torr Scientific Limited - Mr Jeremy Green

(01424 225228) - email: j.green@torrscientific.co.uk

Total Escalate funding approved: £50,250 (Total Jobs 5)

Torr Scientific Limited is an innovative company that brings together a unique range of expertise, skills and equipment from the worlds of thin film vacuum coating, vacuum instrumentation and electro-optics. The proposal is to use the funds for the fitting out of a new factory unit that is currently being built to company specifications by the freeholder.

Perfect Plants (Sussex) Ltd - Mrs Paula Harper

(01323-833479) - email: paula@perfectplants.co.uk

Total Escalate funding approved: £30,000 (Total Jobs 12.27)

Perfect Plants (Sussex) Ltd is an on-line gardening store and will use the Escalate Fund to renovate existing buildings to provide further packing and storage areas.